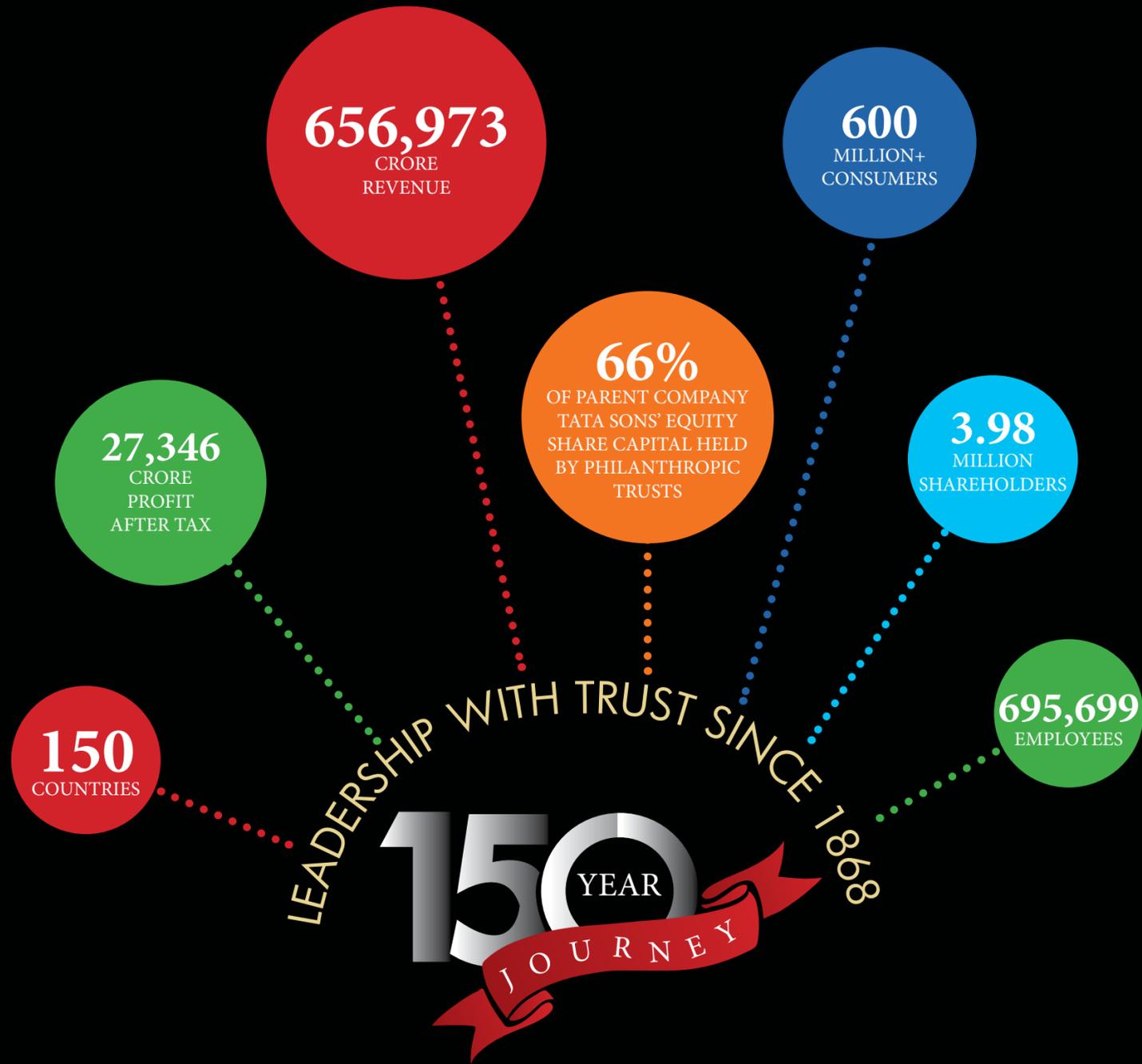
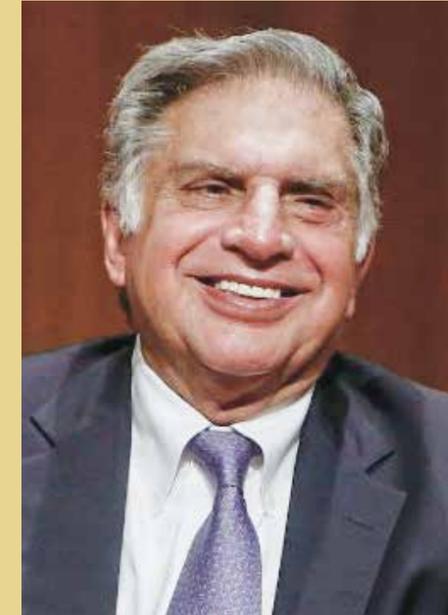




A tribute to our decade long association with the Tata Group

- Bishnu Dhanuka



*In a free enterprise, the community is not just another stakeholder in business, but is in fact the very purpose of its existence.*

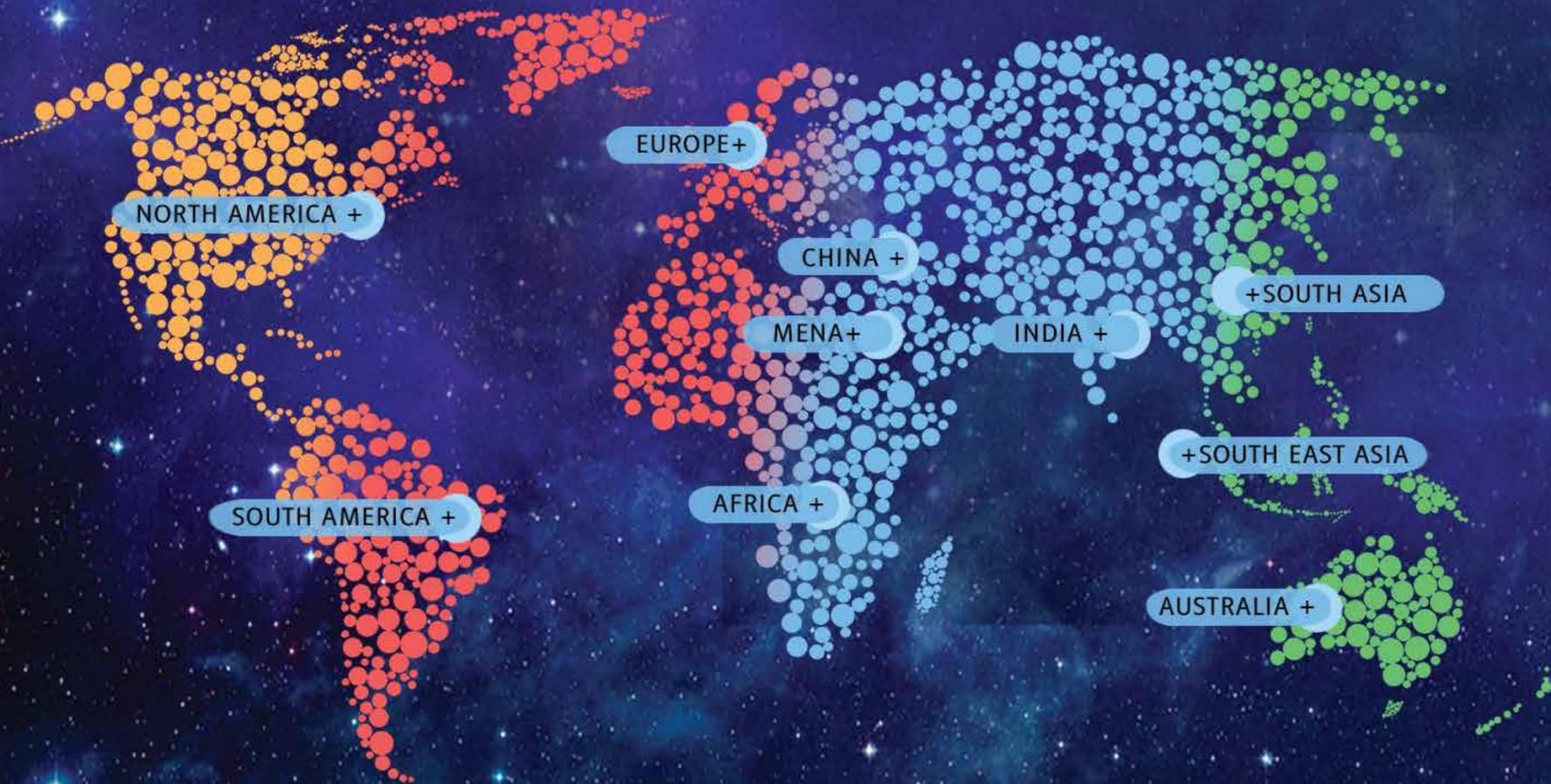
*Jamsetji Tata*

*I am amazed and very pleasantly surprised with the seriousness of purpose and the objectives of the Group to create financial literacy amongst housewives. I am full of admiration,*

*Ratan T. Tata*

# Global Footprint

The Tata brand is making a mark in over 100 countries across the world with a slew of outstanding products and services



*"I am very happy to know that Millennium Mams' is celebrating its 25th anniversary this year. I have been impressed to see the wonderful work that your forum has done, ever since its inception in 1993, in empowering women through financial literacy.*

*The incisive questions that your members ask during Annual General Meetings of Tata Group Companies, as well your thoughtful observations at other interactions, are a tribute to the success of this effort. The enthusiasm and energy that your members demonstrate, in visiting Companies and understanding their businesses, is commendable.*

*At the Tata Group, we are committed to empowerment of women in all walks of society, and we are therefore very supportive of your Organisation's initiatives. Please accept my heartiest congratulations on your 25th year milestone, and my best wishes for your continued progress.*

**N. Chandrasekaran**  
Chairman Tata Sons



*Undisputedly, the Tata Group of Companies remains amongst India's best known brands. As a diverse industrial conglomerate, the House of Tatas has always accorded great importance to values and the group has done stellar community service right from its inception.*

**Deepak Parekh**  
Chairman HDFC



*When we hear the word Tata, we always think of a huge corporate house, but I believe that Tatas are leaders in philanthropy and in the corporate world also.*

*In the year 2008 when I first met Mr Ratan Tata, the then Chairman of Tata Sons, in the Boardroom of the iconic Bombay House, I realized that Tatas are beyond.*

*2018, being the 150th year of Tatas I thought of creating awareness about the contribution of the Tata group to this country.*

*Here is the book.*

**Bishnu Dhanuka**  
Founder Millennium Mams'

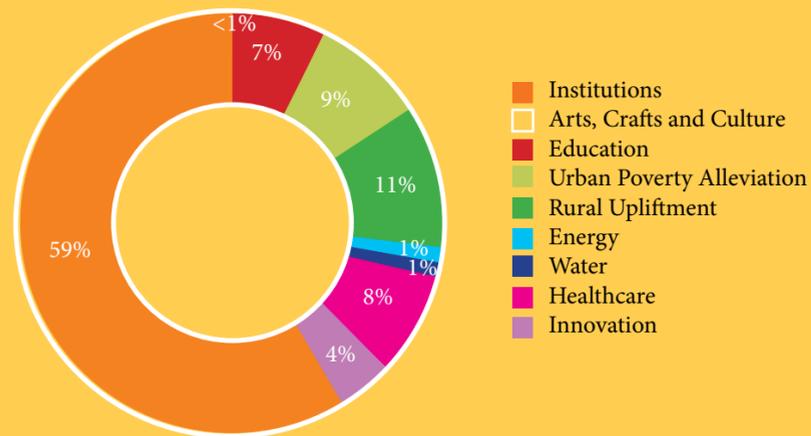


# TATA TRUST: A FINANCIAL OVERVIEW 2016-17

## THE YEAR THAT WAS:

Total disbursements made by the Tata Trust during the year were Rs. 3,180.28 million (US \$ 48.93 million). Disbursements of Rs. 2,883.40 million (US \$ 44.36 million) were made on all programme grants during the year. Endowments to the tune of Rs. 99.00 million (US \$ 1.52 million) were made and small grants touched Rs. 27.10 million (US \$ 0.42 million). Total disbursements to individuals amounted to Rs. 170.78 million (US \$ 2.63 million).

## INSTITUTIONAL GRANT DISBURSALS: 2016-17



## INSTITUTIONAL GRANT DISBURSALS: (THEME WISE): 2016-17

Theme Area	Rs. (in Million)	US \$ (in Million)
Healthcare	2,883.40	44.36
Water	99	1.52
Energy	27.1	0.42
Rural Upliftment	170.78	2.63
Education	210.70	3.24
Urban Poverty Alleviation	272.40	3.24
Arts, Crafts and Culture	9.70	0.15
Institutions	1,786.10	27.48
Innovation	111.40	1.71
<b>TOTAL</b>	<b>3,009.50</b>	<b>46.30</b>

## INDIVIDUAL GRANT DISBURSALS: 2016-17

Type of Grant	Rs. (in Million)	US \$ (in Million)	%
Medical	0.19		
Education	170.59	2.63	100
<b>TOTAL</b>	<b>170.78</b>	<b>2.63</b>	<b>100</b>

## DETAILS OF GRANT DISBURSALS: 2016-17

Type of Grant	Rs. (in Million)	US \$ (in Million)
Institution: Programme Grants	2,883.40	44.36
Institution: Endowment Grants	99	1.52
Institution: Small Grants	27.1	0.42
Individual Grants	170.78	2.63
<b>TOTAL</b>	<b>3,180.28</b>	<b>48.93</b>

*"To my father, the acquisition of wealth was only a secondary object in life; it was always subordinate to the constant desire in his heart to improve the industrial and intellectual condition of the people of this country...kind fate has...permitted me to help in bringing to completion, his inestimable legacy of service to the country."*

Sir Dorabji Tata



The Tata Trust, the philanthropic entity started by the founders of the Tata group, is leveraging the power of technology and innovation to carry out its charitable work, looking to impact 100 million lives by 2021.



If we include 65% ownership of Tata Sons in Ratan Tata's personal financial statement, then his net worth would be \$70 billion, exceeding Warren Buffet's current net worth of \$62 billion, the world's richest person according to Forbes magazine 2008.

## TATA PHILANTHROPY

*"What advances a nation or community is not so much to prop up its weakest and most helpless members, but to lift up the best and the most gifted, so as to make them of the greatest service to the country."*

Jamsetji Tata





## FOR THE PEOPLE

**“I don’t want India to be an economic superpower, I want India to be a happy country.”**

**-JRD Tata**

*The Tata Group has undertaken the task of sustainable development in India with a heightened sense of passion towards their fellow countrymen, working tirelessly at the grassroots level for the upliftment of the underprivileged and backward communities.*

*The Tata Group’s philosophy is ‘to improve the quality of life of the communities served globally through long-term stakeholder value creation based on leadership with trust’.*

*They have touched the lives of many, especially the marginalised families in India, advocating financial stability, providing vocational, skill-based learning to make people eligible and skilled enough to procure a sustainable livelihood.*

*They address issues of those sections of the population who do not get adequate attention in the mainstream.*

**“No success or achievement in material terms is worthwhile unless it serves the needs and interests of the country and its people, and is achieved by fair and honest means.”**

**JRD Tata**



# EDUCATION

## 'Taking India Towards Excellence'

*"Always aim at perfection for only then will you achieve excellence"*  
JRD Tata

*In the Education sector, the Tatas have had a two-fold local-global approach even before India's independence. They have taken India towards excellence by providing budding academics with the required support to achieve their goals and aspirations by assisting them through the Endowment Fund set up in 1892 by J.N. Tata.*

*Currently the approach is very systematic where the initiatives have been divided into thematic and regional categories. While the thematic category aims at filling the gaps in the education system, the regional category works on specific need based issues of certain areas.*

*One of the biggest initiatives being launched is CLIX, Connected Learning Initiative. This has been jointly designed and conceived by the Tata Trusts, the Tata Institute of Social Sciences and Massachusetts Institute of Technology (MIT).*

*Other establishments need no mention but to list a few would add perspective to the cause— IIS (1911), TISS (1936), TIFR (1945), National Centre for the Performing Arts (1969), National Institute of Advanced Studies (1988), Sir Ratan Tata Post Doctoral Fellowship at LSE (1997), Tata Centre for Technology and Design (2014).*

*Our nation will be indebted forever to the Tatas for their nation building initiatives, the backbone of which was education.*

*"The wealth gathered by Jamsetji Tata and his sons in half a century of industrial pioneering formed but a minute fraction of the amount by which they enriched the nation. The whole of that wealth is held in trust for the people and used exclusively for their benefit. The cycle is thus complete. What came from the people has gone back to the people many times over."*

JRD Tata



# HEALTHCARE

## 'Caring to the Core'

*The Tata group has stood true to Ratan Tata's vision on philanthropy. While a huge part of their funds go into the building of hospitals, they also support the advancement of the healthcare sector by investing in research and development, making state-of-the-art healthcare facilities available for the masses.*

*Healthcare was identified by the TATA group as one of their priority areas in 2018 and accordingly huge investments were made to create an IT infrastructure in hospitals, promoting cancer R&D and enhancing telepathology infrastructure in speciality cancer-care hospitals.*

*The Tata Trust has continued to play a major role in addressing issues of health-improvement initiatives in cancer, tuberculosis (TB), malaria, reproductive health, maternal care, neonatal and adolescent health, mental health & substance abuse along with a whole range of initiatives with a pan Indian presence, providing millions of Indians with equitable access to healthcare.*

*The Tatas have striven for the well-being of our citizens since pre-independence days, especially in the healthcare sector.*

*"Today, a large amount of philanthropy in India is deployed in traditional forms, like building a temple or hospital. India has to move to a more sophisticated form of philanthropy that is designed to make a difference rather than just building edifices."*

Ratan Tata



Kargil war veteran Major DP Singh rises up to the challenge of the Tata Steel Kolkata 25K run



# SPORTS

## 'Sprinting Towards Development'

The history of the Tatas' undying enthusiasm in developing and promoting sports in the country is unparalleled. Sir Dorabji Tata was a Cambridge blue in cricket and a founding member of the sports-oriented Willingdon Club in Mumbai. Dorabji provided sponsorship to the Indian contingent for the Antwerp Olympics in 1920. He also financed the Indian team's participation in the 1924 Olympics in Paris. Moreover, he was the first President of the Indian Olympic Committee, established in 1927. Naval Tata (father of Ratan Tata) furthered this vision by heading the Indian Hockey Federation. Under him, India saw its Golden Age in hockey as they won six consecutive gold medals. This allegiance and passion towards sports led to the establishment of the Tata Sports Club in 1937. This initiative led to producing many champions, such as Leander Paes, Pullela Gopichand, Geet Sethi, Michael Ferreira, Prem Chand Dogra (bodybuilder), Bachendri Pal (mountaineer), Lavy Pinto, Edward Sequeira, T.C. Yohannan and many others. Some of the most prestigious sporting academies and institutions in the nation are the result of the vision and mission of the Tata Group. These include the Tata Football Academy (TFA), Tata Athletic Academy (TAA), Tata Archery Academy and Tata Adventure Foundation.

*"All of us do not have equal talent. Yet, all of us have an equal opportunity to develop our talents."*  
Ratan Tata

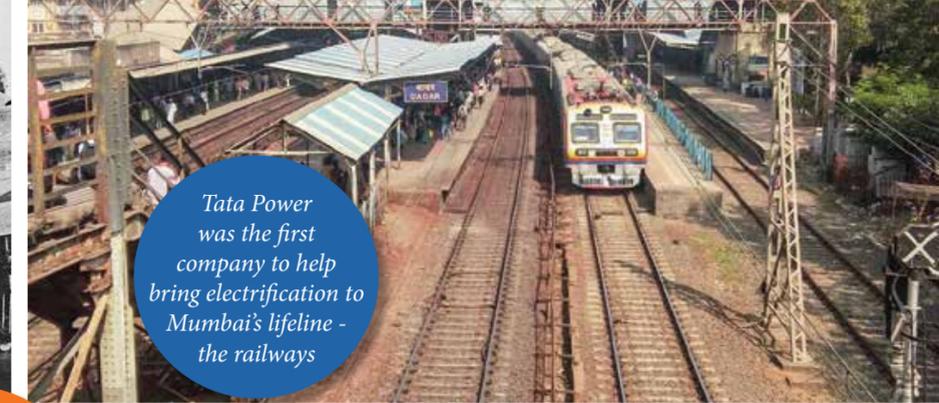


# FROM LEADING THE CHANGE, TO CHANGING THE LEAD

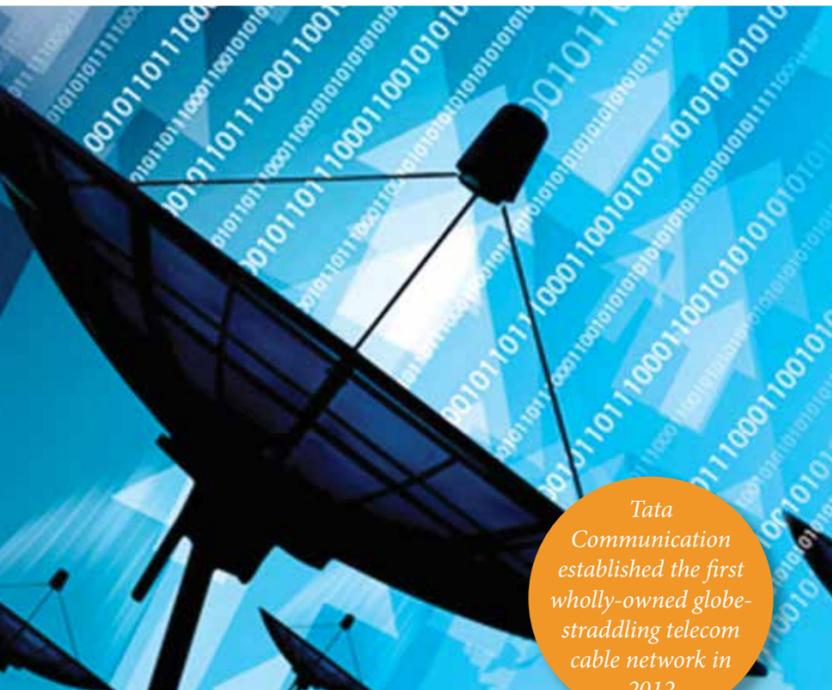
The Tata group has been known for its vision of always staying ahead of the curve. They have been pioneers in mobilising human resources and nation building by contributing in every way to the national cause through unique initiatives, moving with the times to accommodate the contemporary needs of the nation. The nation owes the Tata Group its gratitude for the unstinting support in all situations.



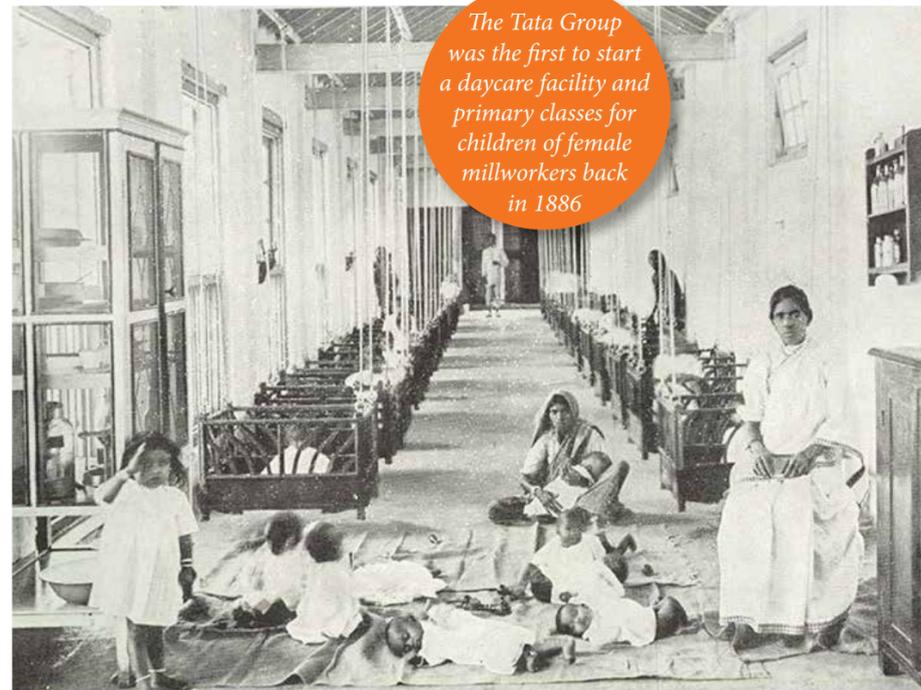
Civil aviation started in India in 1932 with the establishment of Tata Aviation Services, later nationalized to become Air India



Tata Power was the first company to help bring electrification to Mumbai's lifeline - the railways



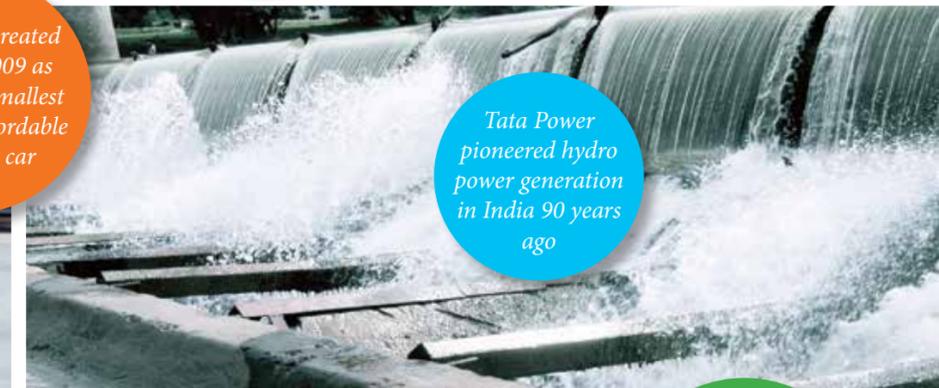
Tata Communication established the first wholly-owned globe-straddling telecom cable network in 2012



The Tata Group was the first to start a daycare facility and primary classes for children of female millworkers back in 1886



Tata Nano created waves in 2009 as the world's smallest and most affordable passenger car



Tata Power pioneered hydro power generation in India 90 years ago



India's first industrial town, Jamshedpur, was built in 1912 as the base for Tata Steel, India's first steel-making facility



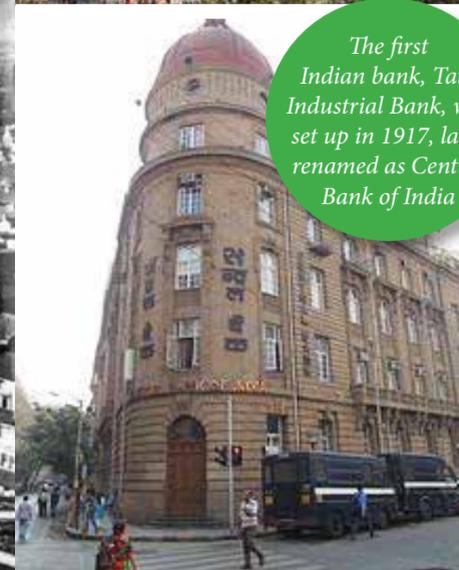
India's first cement manufacturing company, India Cement Company, was set up by Tata in 1912



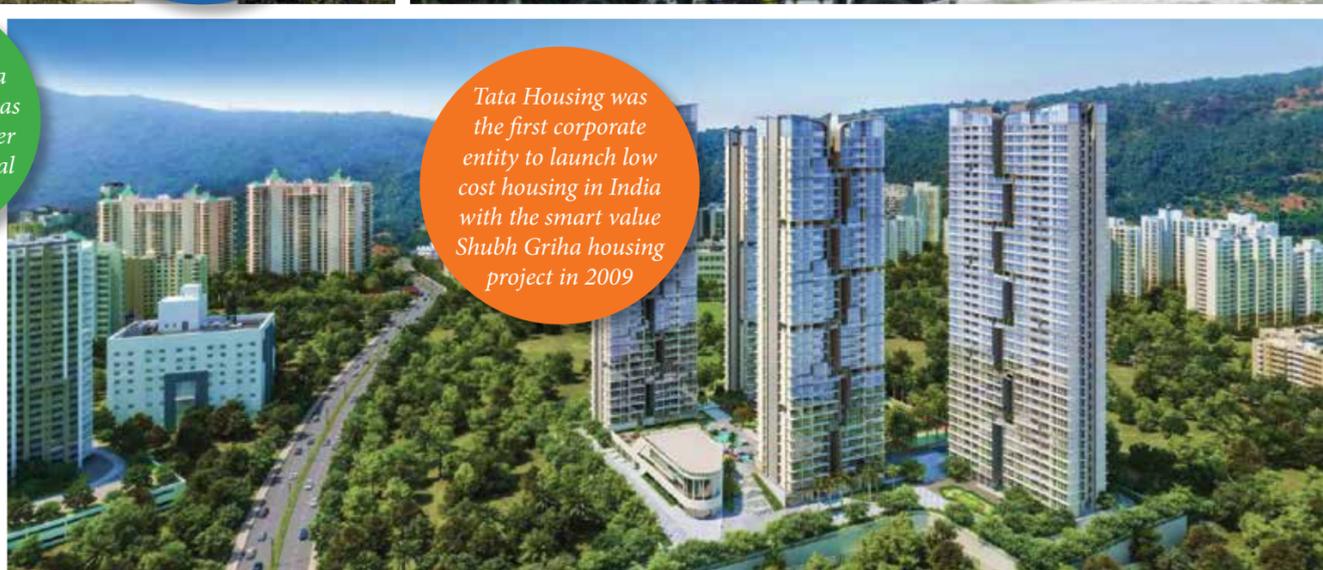
Tata Motors is the first Indian auto company to introduce vehicles that meet Euro emission norms.



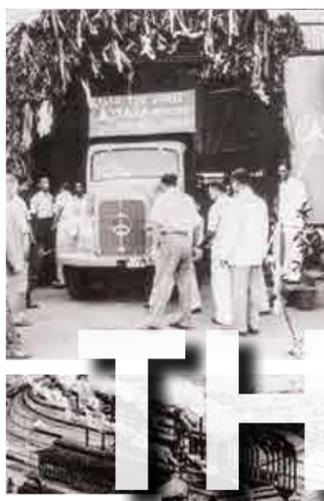
Tata Steel was the first Indian company to introduce 8-hour working days in 1912, when the legal norm in Britain was 12-hour workdays



The first Indian bank, Tata Industrial Bank, was set up in 1917, later renamed as Central Bank of India



Tata Housing was the first corporate entity to launch low cost housing in India with the smart value Shubh Griha housing project in 2009



THEN



& NOW





## TATA MOTORS

### Driving Excellence

- Supplies fully armored vehicles to the Indian Army and has been doing so for decades
- Tata 407 beat competitors like Swaraj Mazda, Eicher and Mitsubishi to become the leader in the light commercial vehicles segment
- The first Tata logo was used in 1969; before this, they had the Mercedes logo
- JV with Cummins Engine Inc for producing diesel engines with far less carbon emissions
- Entered the European market through the acquisition of Jaguar and Land Rover





The Taj Mumbai - First Hotel in India to avail of electricity and use steam elevators



165+ HOTELS



20,000+ ROOMS

IHCL



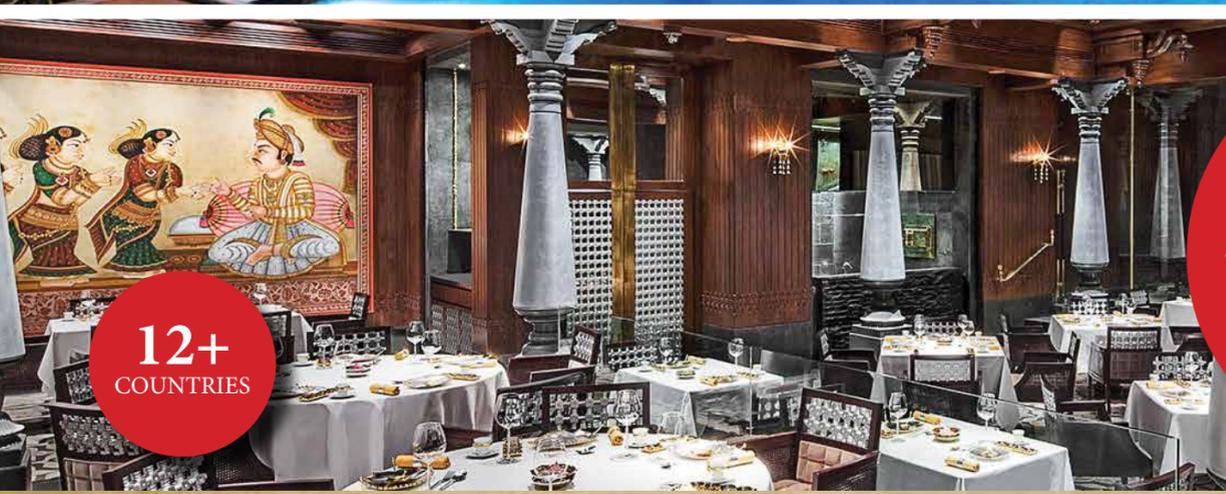
33,242+ EMPLOYEES



385+ RESTAURANTS



75+ SPAS



12+ COUNTRIES



**The Taj Mahal Palace**  
• Turned into a 600-bed hospital during World War 1  
• Made with the same steel as Eiffel Tower  
• First Indian Hotel to import American Fans, German Elevators, Turkish Baths and English Butlers



80+ LOCATIONS



The IHCL experience offers Palace Hotels, Jungle Safaris and Beach Resorts. The latest addition is spiritual destinations along with a spread of excellent properties worldwide.

"Aspiration 2022 is based on a promise to work together to create greater enterprise value, and make IHCL South Asia's most iconic and profitable hospitality company."

Puneet Chhatwal



# TATA CONSULTANCY SERVICES

## Transforming Dreams

The Tata Group has ensured that no dream remains too big for our nation. A few decades ago, it was inconceivable that India could be on the global radar for its highly competitive IT industry. They came to the limelight in all its glory. Unlike their peers, TCS took a giant leap with high-value projects from the start.

This helped them gain immediate credibility and showcase their talent globally with TCS crossing the \$100 billion market cap in 2018.

TCS has been a game changer, both nationally and globally. It has successfully implemented national-level projects like automation of the National Stock Exchange, RBI's RTGS System and transformation of the Passport Seva Kendras - it has changed the game through and through.





# TATA STEEL

- Registration date: 26th August 1907 and shares issued to Indian Investors
- First collieries in 1910
- First ingot of steel rolled out in 1912
- Introduction of 8-hour working days
- Sakchi was renamed Jamshedpur
- Profit sharing bonus granted in 1934
- Tata Steel enters the defense sector between 1942 and 1943, manufacturing of armored cars called 'Tatanagars'
- The Howrah Bridge was constructed by the Tatas in 1943
- Ferro Manganese Plant in 1967 at Joda. Tata becomes the first institution to have gone for full computerization.
- Introduction of Tata Steel Growth Shop - a symbol of self-reliance
- BOF steel making - liquid steel in 45 minutes compared to 500 minutes by open hearth furnace
- Rural initiative - Tata Steel Rural Development Society in 1979
- First Hospital on Wheels in 1991
- Internationally competitive flat products complex in 1994
- One million tonne per annum - hot strip mill in 1992
- First Steel plant to be ISO - 14001 certified
- Green Millennium Initiative - 1 million trees planted across all locations
- Global footprint: NatSteel Limited Singapore acquisition, JV with BlueScope Steel Australia (for metallic coating and painting plant). Ferro Chrome Plant in 2006 in South Africa, Corus acquired in April 2007





## Recent Timeline

2012- Titan Industries Ltd. was selected unanimously by the jury as the Best Governed Company by Asian Centre for Corporate Governance & Sustainability

2014 -Titan Company entered into a Joint Venture agreement with Montblanc Services B.V. Netherlands for establishing operations in India for carrying on single brand retail trade

2015 -Titan Company Ltd - Titan adds one more feather to its Manufacturing Excellence: Commences World Class Stainless Steel Case production in Coimbatore

2016 -Titan Company announced a Voluntary Retirement Scheme (VRS) for its employees, aiming to reduce head count in order to improve productivity.  
-Titan introduces satellite lens manufacturing facility.



## The Titans of India

Titan Company Limited, a joint venture between the Tata Group and the Tamil Nadu Industrial Development Corporation (TIDCO) started its operations in 1984 under the name Titan Watches Limited. In 1994, Titan diversified into jewellery with Tanishq and eyewear with Titan Eye Plus. Titan has adopted the vision of the Tata Group of staying ahead of the curve and recently announced the launch of a series of affordable smart-watches under Sonata and Fastrack brands.

Currently, Titan Company is Tata Group's largest consumer company. Watches, jewellery, eye wear, precision engineering are few of the many products and services provided by the company. It is the world's fifth largest wrist watch manufacturer and India's leading producer of watches.

As on 31 December 2017 Titan's retail chain comprised 1439 stores with total retail area crossing 1.87 million sq.ft. nationally for all its brands.

Titan exports watches to about 32 countries around the world. "In the next five years, Titan will be looking at the luxury watch segment in the price range of Rs.50,000 to Rs.100,000. The luxury segment is growing fast in India," stated Mr. Raghunath.

Titan transformed the concept of watches in our country. Changing the utilitarian perception into a fashion accessory was a powerful insight and helped in changing the fabric of the market and carving a niche for themselves.

As far as sustainability is concerned, Titan has always led from the front. At the Hosur plant the company has invested in new technologies for the conservation of energy and water. For the Uttarakhand factory, they went to the villages in the hills recruiting young girls to give them a source of livelihood and their families a new lease of life.

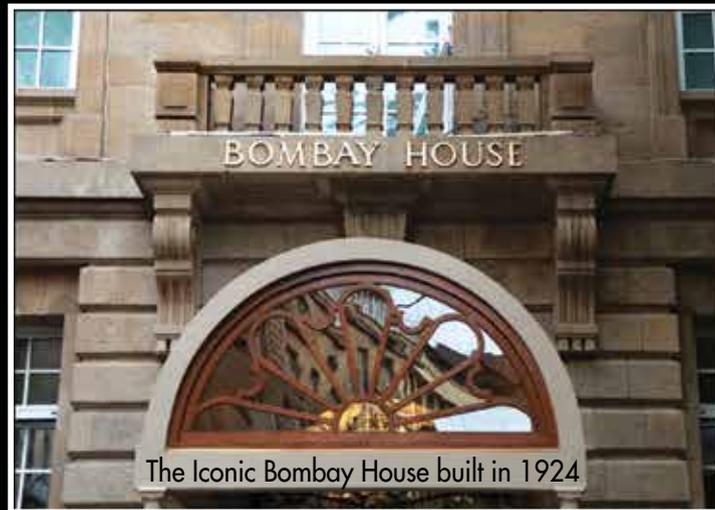
Their CSR mandate consists of three pillars - Education for the girl child; Skill development which includes arts, crafts; Indian heritage for the youth and differently abled to include them in the mainstream.

Titan has never shied away from taking bold decisions and accepting profits and losses with equanimity.



Millennium Mams' journey with the Tata Group continues...





*Young at 95!*

 Millennium Mams'

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